

"Many thanks go out to Pete Baur Pontiac, Buick, GMC! For the fourth consecutive year Pete Baur was the signature sponsor of the Chamber's annual Golf Outing. Held at Columbia Hills Country Club on September 15, the event drew more than 80 golfers."



In cooperation with Strongsville Food Bank, the Chamber is collecting food items for the growing number of needy families in our community. Please bring your donations to the Scholarship Dance on December 5th or to the Luncheon on December 16th. We'll see that your donations get to the right place. Thank you very much.

COMMUNITY MAP PROJECT



Your Chamber has contracted with Hampton Publishing Company to produce a new and up-to-date community map. The cost of the map is underwritten by the sale of ads to local businesses with no cost to the Chamber.

Beginning the week of November 3, a representative from Hampton will be contacting Chamber members to give them an opportunity to purchase an ad on the new map.

Here are 10 great reasons to promote your business on the new, full color Strongsville Chamber Map:

1. The Map is by far the Chamber's most requested item by visitors.
2. We send out Maps to new residents in relocation packages on a regular basis.
3. The Maps are frequently mailed out or handed to tourists.
4. Ad rates are very reasonable.
5. Residents new to the area utilize the Map to establish buying habits.
6. Delivery persons use the Map to better serve your business.
7. The last Map we did was 5 years ago. There have been many changes since then.
8. Laminated versions of the Map will be posted in high traffic locations.
9. The Map will be linked, along with your ad, to the Chamber's new web site.
10. The Map serves as an important tool for us to recommend your company's products and services.

Please call the office at 440.238.3366 if you would like more information about this effort.

Newsletter



"Two new members were inducted as Strongsville High School Distinguished Alumni in September. The Chamber co-sponsored the luncheon event with the Strongsville Education Foundation and the Strongsville Alumni Association. From left above: Chamber President Gordy Glissman, inductee Raymond J. Wohl, Mayor Tom Perciak, Ed Warner, President of the Education Foundation, and inductee Tim Rademaker."

ANNUAL TRUSTEE ELECTION

The Strongsville Chamber of Commerce will hold their annual election of Trustees during the month of November. There are seven slots to be filled for Trustees to serve a three year term that begins January 1, 2009.

The election period begins on Monday, November 10 and closes on Thursday, November 20. Ballots will be available in the Chamber office beginning on November 10. Members may stop in to the office (office hours are 10:00 a.m. – 4:00 p.m. M-F) to cast their ballots during the open period of the election. Ballots will also be available at the November 18 Monthly Luncheon.

The candidates for this year's election are:

Richard Baldin

Rich is semi-retired after selling Ladders Unlimited & Supply, Inc., of Cleveland, which he established more than 25 years ago. He is currently divisional vice-president of Search America, an executive search firm. Rich and his wife Cindy have lived in Strongsville for 27 years and have been very active in the life of the community, managing several different booths at the Chamber's annual Homecoming Days. They currently manage the Pita Booth. Rich is a long time member and past chairman of the Board of Zoning Appeals. He's been very active at St. John Neumann Church where he has been a member of the Knights of Columbus and a past president of the Holy Name Society. Rich and Cindy have one daughter, Michelle, who lives in Chicago with her husband, Devlin. They have one grandchild, Jaxon, and are anxiously awaiting the arrival of the second in March.

Frank Bohac

From the beginning, Bohac Landscaping and Lawn Maintenance was on the move, doing business in several western suburbs, including Westlake, Bay Village, Strongsville, and Brecksville. Along the way, Frank had become a regular customer at Landmark Lawn and Garden supply, stopping at all hours of the day and night for supplies. So, three years ago, it seemed a natural fit for Landmark owner, Gary Smith, to purchase Bohac Landscaping to fill a void in Landmark's new building at the corner of Westwood and Prospect Roads. Frank is now a Landmark employee, overseeing a wide variety of landscaping projects. Still active in the Chamber, Frank enjoys volunteering his time to improve the quality of life in Strongsville. He and his wife, Marie, are Strongsville residents who are dedicated to the success of the annual Homecoming. They have two sons. Kenneth is an employee of the City of Strongsville; and Edward, who is an attorney.

Tom Burichin

Tom is the agent-owner of the State Farm Insurance Agency located at 15076 Pearl Road. He has been with State Farm for more than 25 years. A graduate of Bowling Green State University, Tom was a teacher and coach at Strongsville High School before opening the insurance agency. He has been a resident of Strongsville for nearly 30 years and a member of the Chamber for more than 25 years. He is presently serving his eighth three year term as a Chamber Trustee and was Chamber president in 1989, 1990, and 1991. He has worked at the annual Homecoming for 28 years and served as General Chairperson for the last thirteen years. Tom and his wife, Judy, along with their three children, live on Fairfax Lane in Strongsville. Tom is seeking his ninth term as a Chamber Trustee.

Larry Frawley

As a resident of Strongsville for the past nine years, and with his two youngest children enrolled in the Strongsville Schools, Larry has a vested interest in this community. He is a business owner with RE/MAX Crossroad, as well as his own small real estate team (Ohio Real Estate Group). This work has given him the advantage of maintaining an active interest in the business growth of the city. He has sold both residential and commercial real estate for the past five years after retiring from a 22 year career with UPS. He has been an active member of the Chamber, the Strongsville Rotary, Hanson House (Board of Directors), Rockin' at the Rec, and the Strongsville Swim League. He is a frequent volunteer with the Strongsville Arts Council, the Strongsville United Methodist Church, and the Cleveland Hearing and Speech Center. Larry is seeking his first term as a Chamber Trustee.

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David P. Jager

Dave Jager is the vice-president of the Federal Reserve Bank of Cleveland. He is responsible for national e-commerce systems and product development. He is also responsible for the processing and distribution of currency and coin for the Cleveland, Pittsburgh, and Cincinnati offices. He has extensive experience in large system design, product development, and commercial sales. Dave is currently a member of the Strongsville City Club and is a past vice-president and president of the Chamber, serving this role in 2006 and 2007. He has worked at the annual Homecoming in a wide variety of responsibilities for many years. He is a life-long resident of Strongsville who graduated from SHS in 1965. Before his employment with the Federal Reserve Bank, he served two years in the United States Army and held a number of positions in the manufacturing industry. He received both his Bachelor's and Master's degrees in Business Administration from Baldwin-Wallace College. Dave is seeking his third term as a Chamber Trustee.

Edward Jarus

Ed and his wife Sherry have lived in Strongsville since 1989 when they moved to their home on Chapman Circle. Their two children, Jenny and Jimmy, attend the Strongsville Schools. Ed has been a veteran driver for UPS for 33 years. He has been involved with the Strongsville Homecoming for 11 years, eight of them as a Tent Manager.

James Mocho

Jim and his wife, Joanna, were raised in Middleburg Heights. In 1998 they moved to Strongsville where they have now settled in to nurture their four children. For twelve years Jim has served local businesses in their management of worker's compensation claims and its varying costs of insurance. As Senior Vice-President of Sales and Marketing for Integrated Consulting Services, Ltd., a third party administrator, Jim has helped grow the company to become the largest Cleveland-based worker's comp TPA. Now Vice-President of the parent company, Worker's Compensation Management Solutions, Jim has expanded his focus to include other areas of employment-related administration. Integrated disability, FMLA, medical case management, and wellness are among the various offerings he provides through a network of related vendors. Since joining the Chamber, he has served as a Tent Manager for the Homecoming. Elected as a first term trustee in 2005, he has served on the Newsletter, Scholarship Dance, and Strategic Planning committees. He is currently the Chamber's Vice-President. Jim and his family like to participate in the many civic activities that Strongsville has to offer. He is a member of the Strongsville Rotary and is a graduate of St. Edwards High School and the University of Dayton. Jim is seeking his second term as a Chamber Trustee.

Robert Moody

Bob Moody is Strongsville's Fire Chief and a 30 year veteran of Strongsville's Fire and Emergency Services. He has served the department as FireMedic, EMS Coordinator, Company Officer, Shift Commander, Executive Officer, and Assistant Fire Chief. He is a state-certified fire safety inspector and paramedic instructor. He is one of only 66 individuals in the Ohio Chapter of the International Association of Arson Investigators to hold the professional designation of Certified Fire

Investigator and routinely conducts fire investigations here and in 18 surrounding communities as a member of the Southwest Emergency Response Team Fire Investigation Unit. He currently serves on the Executive Board of the Cuyahoga County Fire Chiefs Association, acting as secretary of that group. Bob received an Associate's Degree in Fire Science from Cuyahoga Community College and a Bachelor's Degree in Public Safety Management from Cleveland State. He is the lead instructor and advisor for Strongsville's Community Emergency Response Team. He and his wife, Brenda, are long time Strongsville residents and are the proud parents of Melissa, age 29, and Adam, age 27. Bob is seeking his second term as a Chamber Trustee.

Richard Voigt

Rick Voigt has been active in the Strongsville community since moving here 21 years ago with his wife Cheryl and started a family. He is a member and past president of the Rotary Club of Strongsville. During his term as president, the Rotary Club experienced a record-setting year in new members, member activities, and fundraising. He was the driving force behind Strongsville Safety Town, which opened in June 2005. In 1984, Rick and his father Don co-founded Today's Business Products. This family business is a leading supplier of office products, computer supplies, and office furniture to northern Ohio. Rick is an Eagle Scout and is currently the Troop 226 Committee Chairman. He has also served on the Executive Board of the Boy Scouts of America Greater Cleveland Council for the past seven years. His daughter Megan is a sophomore at Kent State majoring in education, while his son Rick is a junior at Strongsville High School. Rick is seeking his second term as a Chamber trustee.

WELCOME NEW MEMBERS!

The Chamber has approved the following new members since the publication of the last newsletter:

| | |
|------------------------------|--------------------------------|
| ABC Conferencing | Jerry Bruno Productions |
| Barnes Laboratories | Lia Sophia |
| Berea Manufacturing | Linda Stadler |
| Best Buy | Lopatka & Associates |
| Brookway Hearing Center | Matt Patten |
| Canopy Pros | MCClelland for Judge Committee |
| Case Handyman and Remodeling | N8 Family Chiropractic |
| Competitive Carbide | Nutro, Inc. |
| Dave Potter | Platinum Plumbing |
| Dental Works | RJM Landscape Design |
| Dog Gone It Yard Duty | Shinto Japanese Steak House |
| Elegant Embroidery LLC | Sky Salon |
| Ethan Allen | Sparton Medical Systems |
| Georgio's Fresh Oven Pizza | Spin Cycle Marketing |
| Global Real Estate Advisors | Sroka Industries |
| Gymboree Play and Music | The Baldwin Group |
| Hand and Physical Therapy | Troy Entertainment |
| HeyButler.com | U.S. Army National Guard |
| Hinchcliff Products | Westfield Bank |

We urge you to support these businesses by using a "Chamber First" approach when you are in the market for goods or services. *Addresses and contact information are available from the office at 440.238.3366.*



"Members of the show band SHOUT entertain the overflow crowd at the 2007 Holiday Scholarship Dance."

INVESTMENT DUES TO REMAIN THE SAME

The Chamber Executive Board has voted to keep the investment dues unchanged for 2009.

The rate schedule will be as follows:

| Business Membership | |
|---------------------|-------|
| 1 - 50 Employees | \$100 |
| 51 - 100 Employees | \$150 |
| 101 + Employees | \$200 |

| Individual Memberships | |
|------------------------|------|
| Civic | \$75 |
| Civic Senior (60+) | \$50 |
| Civic Organizations | \$75 |

Gordy Glissman, Chamber president commented, "We understand that these are tough economic times for our members. Not increasing the dues, even though our costs are rising, is another way we can support our membership. We all look forward to better days ahead."

The Strongsville Chamber remains one of the least costly chambers in the Greater Cleveland area. Current members will be invoiced for 2009 dues in January.

SOUTHWEST CEO WILL BE NOVEMBER LUNCHEON SPEAKER

Thomas A. Selden, FACHE, the President and CEO of Southwest General Health Center will be the featured speaker for the November 18 Monthly Business Luncheon.

Mr. Selden began his tenure at Southwest in October 2007. He has a wealth of local health care experience, most recently having served as President and CEO of the Cleveland Clinic Health System's East Region which includes Euclid, Hillcrest, Huron, and South Pointe Hospitals. Prior to that he served for 12 years as the President and CEO of Parma Community General Hospital.

Mr. Selden holds a Bachelor of Science degree in mechanical engineering, a Master's of Business Administration degree and is a graduate of the Wharton CEO program for Health Care Leadership at the Wharton School of Business at the University of Pennsylvania.

For the luncheon, he will be sharing reflections on his first year at Southwest and providing a "State of the Hospital" report.

Reservations for the luncheon can be made by calling 440.238.3366 before November 14 or via e-mail at info@strongsvillechamber.com. The luncheon will be held at the Strongsville Holiday Inn, beginning at 11:45 a.m. Cost is \$15.00, cash or check, payable at the door.

SCHOLARSHIP DANCE IS DECEMBER 5

The Strongsville Chamber of Commerce will hold their annual holiday scholarship dance on Friday, December 5 at Michaud's Towne and Country, 16808 Pearl Road. Festivities will begin at 8:00 p.m. and conclude about 12:00 midnight. This event has become the unofficial kickoff to the holiday season in Strongsville.

The tickets are just \$60 per couple this year. The performance band SHOUT will once again provide the entertainment and cash bars will be open all evening. Guests are asked to bring their favorite hors d'oeuvres. A silent auction is also being planned with a number of special and unusual items offered.

The Chamber has been sponsoring this dance for more than 40 years with the proceeds going to fund scholarships for graduates of Strongsville High School and Polaris Career Center. In spring 2008, the Chamber funded scholarships for 14 students with proceeds from the dance.

Tables may be reserved for \$300 (5 couples) by calling the Chamber office at 440.238.3366 after November 1. Individual tickets may also be purchased by calling or stopping in at the Chamber office, 18829 Royalton Road.



"Fourteen seniors from Strongsville High School were awarded scholarships at the annual luncheon in May 2008. The Holiday Dance provides the funds for the scholarships."